

## NEEDS ANALYSIS: MAIN RESULTS FROM THE INTERVIEWS

### IN ROMANIA

<b>Organisation</b>	Alba Iulia
<b>Output</b>	IO1
<b>Title</b>	TICTAC Guide
<b>Activity</b>	Needs Analysis
<b>Research tool</b>	Interview (Qualitative Questionnaire)
<b>No. of valid questionnaires received</b>	10 questionnaires
<b>Profile of the institutions</b>	University of Alba Iulia, Public Administration, Highschool
<b>Area covered by the research</b>	Romania, Alba Iulia
<b>Date of execution</b>	March 2020

<b>1.</b>	<b><i>Which is your level of knowledge of the EU programmes in general?</i></b>
At the general level, all participants have heard of EU programmes, either from the position of applicants or from the position of beneficiaries of projects financed by non-refundable funds. For the most part, only the funding programmes carried out through national authorities and very little are known by European bodies.	

<b>2.</b>	<b><i>What level of intensity have you experienced in obtaining EU funding in your city/region over the last decade? Which is your concrete experience?</i></b>
The majority of respondents said they had observed a level of EU funding in Malta. About half of the interviewees said they had first-hand experience in applications, some of which were successful and others were not. Other respondents said they had no experience in EU funding.	

<b>3.</b>	<b><i>How do you get involved in EU projects and who usually manage these projects (clerks or external consultants)?</i></b>
Participants were involved in the writing/implementation of projects. They are generally implemented by representatives of the applicant structures and rarely are external expertise accessed by the organisation.	

<b>4.</b>	<b><i>How important is for your city/region to receive EU funding?</i></b>
All respondents concluded that accessing European funds is a vital one for community, administrative or institutional development.	

**5. To what extent do you consider significant the impact of the EU funds managed in the development of your city/region?**

All participants in the focus group consider the impact of European funds to be a major one in the development of the city in terms of both infrastructure and local development sectors.

**6. Which are the main obstacles (if any) for the participation of your institution in EU funded projects?**

The main obstacles identified by the participants are:

- Poor training in the development and management of projects with non-refundable funding;
- Access to expert information;
- In some cases language barriers
- Complex procedures for the submission and reporting of projects with non-refundable funding;
- The amount of documents requested.

**7. Which are the preferred areas or fields of activity that your institution would like to explore through EU funding opportunities in the near future?**

There is largely interest in applications aimed at institutional development as well as that of human resources. Strengthening your own structures is seen as a strategic move in the development of related initiatives based on local/national/international partnerships.

**8. Which information would you like to receive from each EU funding opportunity? Do you prefer to receive information about the funding opportunities generally speaking or practical information about how to get involved and how to write a project proposal?**

All participants are interested in discovering as many sources of funding as possible, as well as examples of good practice, and techniques for developing projects with high degree of success.

**9. Do you think it would be helpful for your daily work to have a Guide dealing with how to manage these opportunities? If yes, which format would you prefer?**

All participants affirmed their desire to have a support guide in the implementation of applications with non-refundable funding. Its format is intended to be online, being much more transmissible